



## Tribal Health and Resilience in Vulnerable Environments "THRIVE" Study

Presentation to IRINAH Group National Cancer Institute May 30, 2017 Valarie Blue Bird Jernigan, DrPH, MPH Valarie-Jernigan@ouhsc.edu



### Acknowledgements







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Choctaw Nation of Oklahoma Chickasaw Nation

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We thank our partners for making this work possible!



### **THRIVE Study Overview**

- Aims to improve tribal food environments in Chickasaw and Choctaw Nations by implementing "healthy makeovers" in tribal convenience stores
- RCT 4 intervention and 4 control communities in each Nation (total cohort n=1620)
- Primary Outcomes:
  - Store level changes in fruit and vegetable availability (measured by store inventory, sales receipts, and nutrition environment measures scores)
  - Individual-level intake of fruit and vegetables (measured by self-report questionnaires)
- Strategies employed: pricing, promotion, placement, and new product









### **Objective food environment measures**





- Adapted and localized Nutrition Environment Measures Survey (NEMS) for stores (NEMS-S) and restaurants (NEMS-R)<sup>1</sup>
  - Observational measures
  - Assess healthier options, price, and quantity
- GIS training to map findings with local community environments

<sup>1</sup>Glanz, Karen, et al. "Nutrition Environment Measures Survey in stores (NEMS-S): development and evaluation." *American journal of preventive medicine* 32.4 (2007): 282-289.

## Adapting and localizing specific strategies

- Total of 12 focus groups conducted (8-10 individuals per group) with patrons and workers
- Incorporated taste tests to identify and rank products
- Used interactive rating software to assess price points
- Reviewed various designs to assess promotion/messaging
- Tribal members reported they were more likely to try healthy foods that:
  - Were priced at the same or lower prices as non-healthy foods (approximately 30% off SRP)
  - Were sold in tribal stores where revenue supported tribal economy
  - Were tribally sourced and/or endorsed with tribal store logos





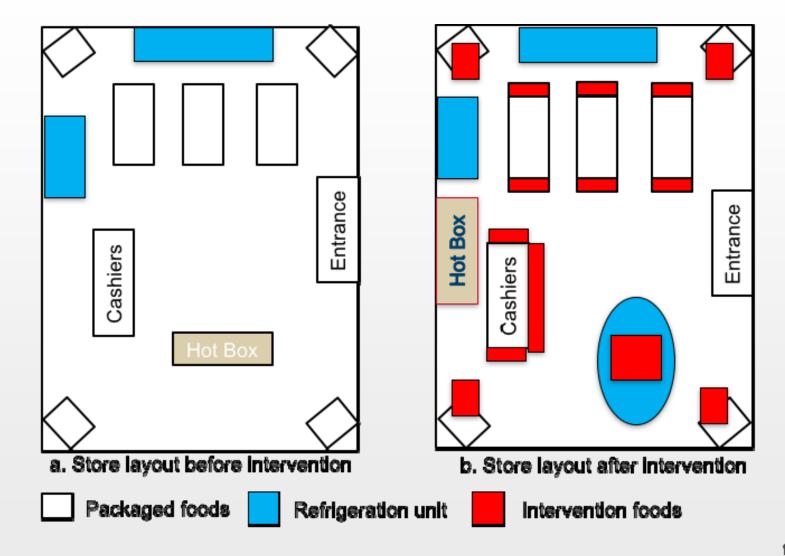
THRIVE

### **Specific Intervention Strategies**<sup>1</sup>

| Strategy  | Implementation  |
|-----------|---|
| Product   | <ul> <li>Increased availability, variety, and convenience (i.e. at least 10 new snack choices and 5 new meal choices)</li> <li>Packaging of vegetable and fruit "quick packs"</li> <li>Choctaw Nation expanded kitchen to prepare and serve these items in house</li> </ul> |
| Placement | <ul> <li>Large open air coolers were purchased and placed at<br/>the front entrances of stores</li> <li>Fried food hot boxes removed to behind registers</li> <li>Endcap spaces "rented" to stock with healthy foods</li> </ul>   |
| Promotion | <ul> <li>Foods, shelves and coolers labeled;</li> <li>Promotional signage (e.g. "fresh food destination,"<br/>"good and good for you," etc.) placed above coolers</li> </ul>  |
| Pricing   | <ul> <li>Combination meal, snack, and bottled water at discount prices</li> <li>All meals/snack priced at or below competing foods</li> </ul>   |

<sup>1</sup>Guided by NEMS criteria, <u><</u>500 calories; 30% or fewer calories from fat; "whole foods" guidelines that promote unprocessed foods, local, tribally sourced when possible









#### Product: Five shelf planogram



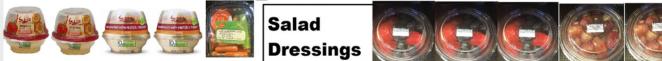








#### **Second Shelf Diagram**



Fresh combo channel strips Fresh combo channel strips Fresh combo channel strips









Pilot of specific strategies:

- Foods sold out mid week each week for 4 week pilot period
- Selected items saw 71% increase in sales
- Allowed us to establish pricing





- Interventions ended April and May 2017 (9mos and 12mos)
- Total of n=1640 individuals surveyed at baseline, Chickasaw recontacted 72%, Choctaw recontacted 88%
- Assessing eating behaviors, self-efficacy, perceived nutrition environment, sociodemographics (exposure to intervention)
- Weekly process evaluations assessed intervention fidelity
- Full access to weekly sales receipts for all intervention foods (and non intervention foods)
- Study findings will be incorporated into larger tribal health impact assessments, currently underway as part of this process, to inform scale-up and implementation as tribal policy















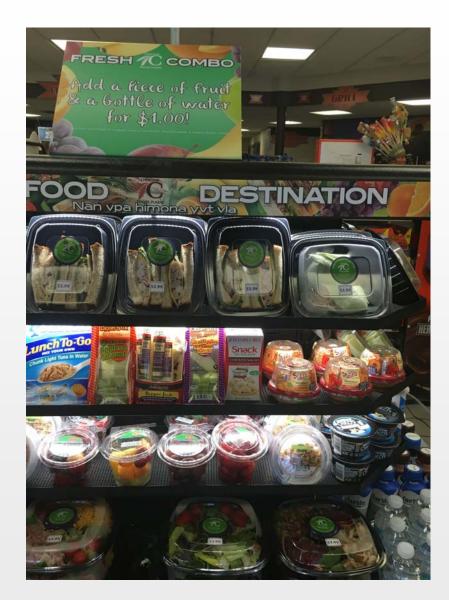






















### Lessons Learned

- Partnership started approx. 2 yrs prior to receiving the grant
- Work with diverse leadership, even if key groups are not participating regularly, you are always giving updates, always sharing information back
- Inform tribal leadership with information they need (e.g. cost of intervention, projected health impact) in order to scale up should the intervention prove successful
- Extremely difficult to conduct multilevel, multicomponent interventions (e.g. people have no control, fear losing jobs)
- Studies often take extensive planning period, pushing back recruitment, but in the end increases recruitment efficacy
- Beware of tribal staff overload
- "More is more" when it comes to program officers