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THE UNIVERSITY
of NORTH CAROLINA
at CHAPEL HILL

# Goal

To identify strategies that will help early career researchers build a research team that will help them get funded to do innovative and important health-related research



### 1. Find Your People

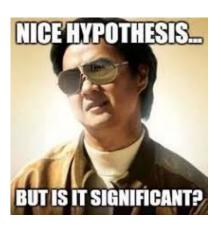
- You are often starting from scratch, with limited resources
- Expend your startup funds (staffing/data), beg Center director or dept chair...
- Recruit junior people by giving them valuable grant experience
- ▶ The Team
  - You
  - Senior/funded PI
  - Co-investigator
  - Stats/Methods person
  - Grad student / postdoc (n=1-2)
  - Project director?
  - Grants manager
  - Program Officer (for input on Aims)

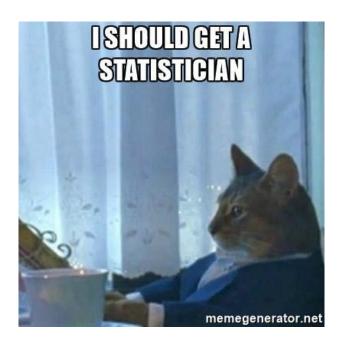
# 2. Start Very, Very Early

- Quality and rigor derive from many iteration cycles (n=20-40 drafts)
- People don't like last minute requests
  - ► Esp. your statistician (see #3)
  - ▶ Talk with people 4-6 months prior to deadline
- Complete several sections at least 1 month before grant is due (so you can focus on the Science)
  - ▶ Biosketches (ensure new format, PMCID #'s, 4 max articles)
  - Budget & narrative
  - Facilities

#### 3. Covet a Great Statistician

- A great statistician is very hard to find
- Woo your stats person
- See if there is a BIOS or STATS Core at your institution





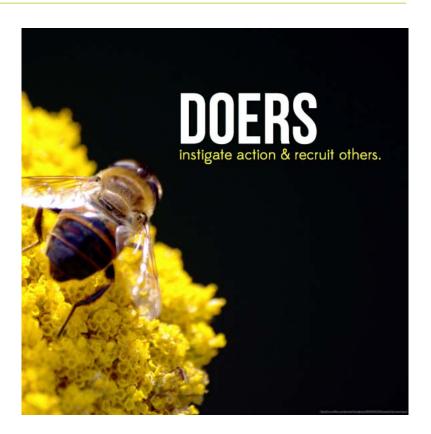
# 4. Collaborate With Many People (Early on)

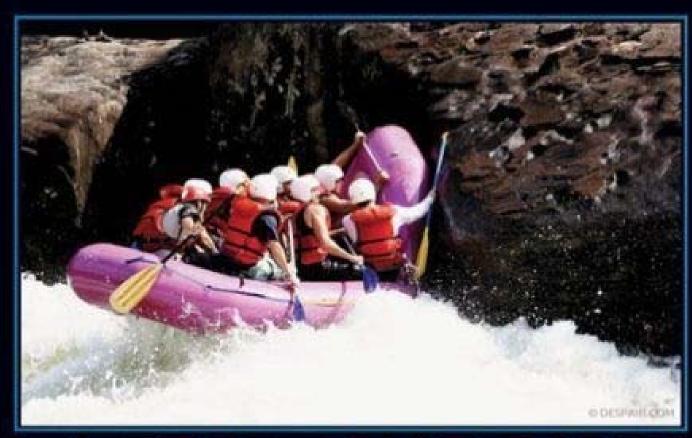
- Don't be afraid to 'cold call' people as collaborators / consultants or Co-I
- Find your type of person
- You will find some people who you are NOT compatible with and that is OK



#### 5. Find Worker Bees

- Identify key people who will get things done
- Not everyone excels at getting work done





# TEAM BUILDING

SOMETIMES, THE MOST IMPORTANT LESSON YOU CAN LEARN IS THAT YOU'RE NOT A VERY GOOD TEAM.

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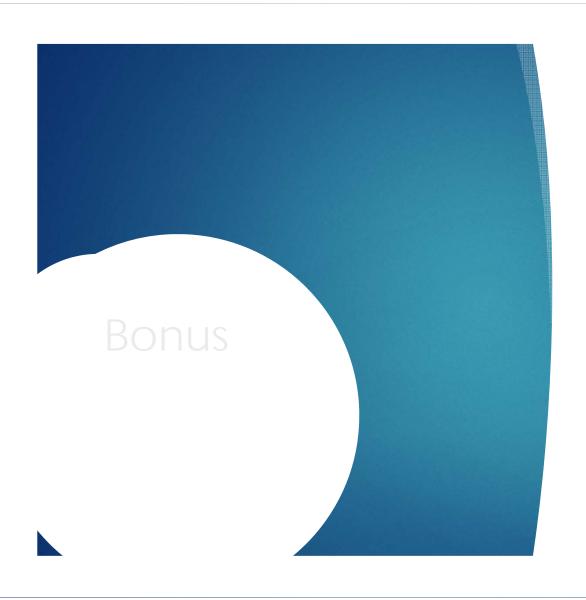
# 6. Learn to Delegate

- You can't do it all
- Aims don't outsource
  - Iterate a LOT
- ▶ Significance (1st draft) → grad student / postdoc based on your detailed outline
- Innovation trainee based on your outline
- Research Plan/Methods (you + input from your mentor + statistician)
- References (Endnote admin or trainee)
- Budget/narrative Project Director?

#### 7. Reward Your Team

- Rewards work
- Give people food, praise, \$
- Tout experience they will get
- Example: Tom Brady





# Assemble a Tough Review Panel

3 Weeks before Proposal is due